

Date : 23.11.2019

Time : (2 ½ hours)

Total Marks: 75

- N.B. (1) All questions are compulsory.
(2) Figures to the right indicate marks for respective sub questions.
(3) Use of **Non-programmable** calculators is **allowed**.
(4) Draw **neat labeled diagrams** wherever **necessary**.

- Q.1) A State whether the following statements are true or false.(Any 8) (08)
- (i) Red hats represent emotions.
 - (ii) Kurt Lewins has contributed to model of motivation.
 - (iii) Power and politics means one and the same.
 - (iv) Selection of right candidate for the organization helps organization to keep the culture alive.
 - (v) Family and peer group plays an important role in forming the attitude of a person.
 - (vi) Change is a constant phenomenon.
 - (vii) Theory 'X' and theory 'Y' has been contributed by Herzberg.
 - (viii) Self-awareness is one of the indicator of IQ.
 - (ix) Power shapes conflict.
 - (x) The 'Big Five model' are broad categories of attitude of a person.

- Q.1) B Match the following (Any 7) (07)

Group A

- 1) Creativity
- 2) Type 'A' personality
- 3) Johari window
- 4) Pre- natal environment
- 5) Intrinsic motivation
- 6) Reading emotion
- 7) Ability
- 8) Thinking
- 9) Formal group
- 10) Self-actualization

Group B

- a) Blind area
- b) Mental process of information
- c) Body language
- d) Internal motivation
- e) Defined by organization structure
- f) Act of turning new ideas into reality
- g) Environment before birth
- h) Highest among all needs
- i) Capacity of an individual
- j) Hate failure and will work

- Q.2) Answer the following questions. (15)
- (A) Explain the four panes of Johari Window. (8)
 - (B) State the factors affecting individual differences. (7)
- OR
- (C) What are the ways of reading emotions? (8)
 - (D) Explain various theories of learning. (7)

- Q.3) Answer the following questions. (15)
- (A) Define power and state the bases of power. (8)
 - (B) What are the essentials of building effective team. (7)
- OR
- (C) Define team. State ways of forming an effective team. (7)
 - (D) Explain types of organizational politics. (8)
- Q.4) Answer the following questions. (15)
- (A) Explain Maslow's theory with diagram. (8)
 - (B) Elaborate Carrot and stick approach to motivation with example. (7)
- OR
- (C) State various types of organization culture. (7)
 - (D) What are different ways of creating effective organization culture. (8)
- Q.5) Answer the following questions. (15)
- (A) What do you mean by creativity? Explain various qualities of a creative person. (8)
 - (B) Explain Kurt Lewins model of organization change and development. (7)
- OR
- (C) Write short notes (any 3) (15)
 - 1) Conflicts outcomes are sometimes favorable and sometimes unfavorable.
 - 2) Setting goals
 - 3) F.Hertzberg dual factor theory
 - 4) Locus of control
 - 5) Creative problem solving
